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## **JBoss acquires key partner and strengthens presence in Germany**

*Berlin-based objectone to become JBoss' German subsidiary*

**BERLIN/NEUCHÂTEL, February 23, 2006** - JBoss, Inc., the Professional Open Source company, today announced the acquisition of its key systems integrator and service partner in Germany, objectone GmbH.

Based in Berlin, objectone is JBoss' most successful Certified Systems Integrator and Authorized Service Partner in Germany, reselling JBoss Subscription, the support and services offering of JBoss, Inc. to enterprises throughout the country. Effective March 1st, 2006 the newly founded JBoss Deutschland GmbH will take on objectone's operations, all customers and the majority of staff. objectone founder Tobias Hartwig will continue as managing director of JBoss Deutschland.

This strategic acquisition strengthens JBoss' immediate presence in one of Europe's fastest growing markets for Open Source middleware. "objectone has been tremendously successful in paving the way for Professional Open Source in Germany, signing an impressive number of significant deals for JBoss Subscription in recent years", said JBoss founder and CEO, Marc Fleury. "We are delighted that Tobias Hartwig and his team are now joining our company to take JBoss to the next level in Germany."

"We are seeing increasing interest from a wide range of German companies to leverage the performance and scalability of JBoss Enterprise Middleware Suite in mission-critical applications", explained Tobias Hartwig, managing director of JBoss Deutschland. "For many companies, the relationship with their service partner is a matter of trust. In addition to local language training and support as well as in-depth industry expertise they need the security of national law when it comes to contracts. Now that we are part of JBoss, we will continue to build on our tradition as a knowledgeable partner for enterprises throughout Germany and leverage the closer ties to JBoss internal resources for the benefit of our customers."

"The objectone addition was key for JBoss to achieve the right coverage in the key European markets. Germany has proven to be one of the most dynamic open source markets and it is the right time for a dedicated JBoss team to be closer to our many customers and partners", said Michel Goossens, Vice President EMEA. "JBoss Deutschland, under leadership of Tobias Hartwig, will serve as the local sales organisation of JBoss, contributing to the continuous growth of the JBoss user base across the German-speaking region. The organisation will also continue to pro-

vide comprehensive support services and trainings for JBoss customers. In co-operation with JBoss partners, the company will work to satisfy the increased demand for services, solutions and deployment projects based on the JEMS platform.”

“norisbank largely depends on JBoss for its system infrastructure. For us it was a natural decision to migrate to an Open Source middleware because we can achieve more with the same available IT budgets and still enhance the performance and availability”, reports Francis Pouatcha, Project Leader of norisbank I.T. systems. “JBoss’ support services are key to our success with the platform and we are excited to see JBoss moving closer to the German market. The objectone team is very knowledgeable and great to work with and I’m sure they will make a fantastic cornerstone for JBoss’s expanded support and services organisation in Germany.”

A new German language website is available as of today at [www.de.jboss.com](http://www.de.jboss.com). JBoss will exhibit at CeBIT 2006 in Hannover, Germany, March 9-15 in Hall 4, Stand B58.

**About JBoss, Inc.**

JBoss, Inc., the global leader in open source middleware, offers simply the better way to transform businesses through a service-oriented architecture (SOA). As the market’s leading open source platform for SOA, JEMS (JBoss Enterprise Middleware Suite) delivers proven performance in mission-critical environments and is backed by world-class support and service—all at a dramatically lower cost structure than proprietary systems. Fortune 500 companies such as Continental Airlines, MCI and Starwood Hotels & Resorts rely on Professional Open Source from JBoss, Inc. Certified partners offering JEMS and JBoss Subscriptions include Dell, HP, NEC, Novell, Sun Microsystems and Unisys. For more information, visit [www.jboss.com](http://www.jboss.com).

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